

TRN

TAX REP NETWORK

April 2018: Data-Book, Standards and Criminals!

Eric L. Green

Housekeeping Items

- Criminal Tax Day
- 2018 NE IRS Representation Conference
- Ongoing monthly CPE



The Criminal Tax Investigation

- Full-day Program
- Thursday May 17, 2018
- 8 CPE credits
- Use the discount code



Quinnipiac
UNIVERSITY
Law

2018 New England IRS Representation Conference

- Thursday 11/29/18 – LITC Workshop
(Quinnipiac Law)
- Friday 11/30/18 – Mohegan Sun
- Members get free access
- Book your hotel early!





Ongoing Monthly CPE

Get free programming through Tax Genius

Data Book -
released

Year	Accounts In Collection
2005	6,478,000
2006	7,074,000
2007	8,240,000
2008	9,232,000
2009	9,667,000
2010	10,391,000
2011	10,809,000
2012	11,464,000
2013	11,721,000
2014	12,410,000
2015	13,371,000
2016	14,005,000
2017	14,080,000

TRN
TAX REP NETWORK

National Standard *Food, Clothing*

Expense	One Person	Two People	Three People	Four People
Food	334	646	742	888
Housekeeping Supplies	35	64	63	75
Apparel & services	89	142	185	264
Personal Care	38	69	71	75
Misc	151	281	323	392
Total	\$647	\$1,202	\$1,384	\$1,694

TRN
TAX REP NETWORK

National Standard *Out of Pocket*

Out of Pocket Costs

UNDER AGE 65	\$52
65 AND OLDER	\$114



TRN
TAX REP NETWORK

National Standard *Auto/Public*

Public Transportation	
National	\$178



TRN
TAX REP NETWORK

National Standard *Auto/Public*

	Ownership Costs	
	One Car	Two Cars
National	\$497	\$994



TRN
TAX REP NETWORK

Local Standards



By state
and county



By region

TRN
TAX REP NETWORK

New Offer-in-Compromise Forms Released

656-B Booklet was updated

Forms basically the same

Note the new forms of currency requested!

Cash and Investments (domestic and foreign)


Cash
 Checking
 Savings
 Money Market Account/CD
 Online Account
 Stored Value Card
 Virtual Currency

Bank Name _____ Account Number _____ (1a) \$ _____

New 433-A (OIC)

Roadmap: What to do with 1 hour a week?

- Pick a day (Sunday am for me)
- Do 1 blog entry (20 minutes)
- Turn blog entry into Powerpoint (4-6 slides, 20 minutes)
- Record video in Zoom of me doing PPT (10 minutes), post in Youtube
- Create 2nd blog entry about video and linking to it (10 minutes)



The Key?

- It must be consistent
- 1 hour a week, every week (or)
- Take on day and knock out a whole bunch, and just post them each week



TRN
TAX REP NETWORK



So this week
you will do
what?

- Write a blog entry on topic #1: “How IRS Collection Works”
- You will use the PPT I will send you
- You will record your video in Zoom (download it first)
- You will then go and do a second blog entry about collection and talking about the video, with a link to your video

TRN
TAX REP NETWORK

Next 4 topics?

Why taxpayers end up in the collection division inventory

New Collection Standards for 2018 released – Why now is the time to file that Offer-in-Compromise

IRS Installment Agreements – which one is right for you?

The offer-in-compromise process

Power Point – IRS Installment Agreements, Which One is Right For You?

1

I will email you each the power-point for this

2

Make sure you put your logo and contact information

3

Record the video

4

Create your blog post with key words and focus on “localism”

Resources

- www.taxhelpsoftware.com – transcript/csed calculator (Tax Rep member discount)
- Website – email Klemens (klemensraab@gmail.com)
- Zoom – www.zoom.us
- YouTube – set-up personal channel for your videos
- Blogging – www.activerain.com (\$199/yr or \$39.99 a month), other options include Blogger (free), Patch.com (free but not in every area)



Questions?

