

The Abundant Accountant is where accounting and tax professionals come to learn how to build a winning accounting practice full of high-value clients who pay you premium fees. You'll never have to negotiate, discount your fees, or burn yourself out ever AGAIN!

6 STEPS TO SUCCESSFULLY PITCH A TAX RESOLUTION PLAN

During this presentation, you'll learn the simple and effective step process that will allow you to successfully pitch a tax resolution plan every time! These 6 steps will take all the stress out of your conversations with potential clients, and will position you as the expert so that prospects can't wait to work with you – and will pay you the premium fees you deserve.

MEET YOUR TEAM



Michelle Weinstein is well known for teaching accounting and tax firm owners how to double or even triple their firm revenue so they can thrive and prosper. Her passion is helping firm owners to remember their worth and embrace the selling process with confidence. She teaches how to use her unique and proven system to sell more services, overcome any objection, and have a life full of abundance without having to get any new clients so they don't have to work 14 hour days anymore. She has successfully trained firm owners how to add \$10k to \$50k in additional revenue in just a short 8 weeks in her 8-Week Sales Mastery Program.



Denise Mandeau is a Business Growth Strategist and has proven success as a Business Owner, Financial Planner and award-winning Sales professional for over 35 years. She has learned what it takes to produce results and has been working with professionals and sales teams over the last few years helping them to generate millions of dollars in new business. She has personally closed over \$1.8 million in new business in the last 12 months! Denise is passionate about teaching others to learn how to sell without being salesy!

FREE BONUS TRAINING

5 Shifts Smart Accountants and Tax Pros use to Charge Higher Fees and Double Their Firm Revenue (*Without Working Harder or Taking on New Clients*)

Watch now at theabundantaccountant.com/masterclass