TRN
TAX REP NETWORK

THE MILLION DOLLAR

THE TAX REP TECH STACK

How Founder Eric Green Manages
a Multi-Million IRS Rep Practice

HOW TO BUILD A
MILLION DOLLAR
TAX REPRESENTATION
PRACTICE
A Step-by-Step Approach
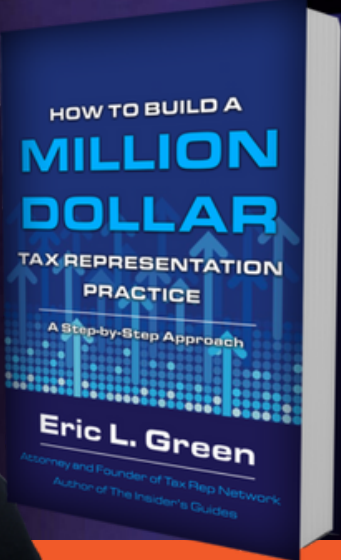
Eric L. Green

Eric L. Green, ESQ.
Founder, Tax Rep Network

About Eric Green and Tax Rep Network

Eric is a managing partner in Green & Sklarz LLC, a boutique tax firm with offices in Connecticut and New York. The focus of Attorney Green's practice is civil and criminal taxpayer representation before the Department of Justice Tax Division, Internal Revenue Service and state Departments of Revenue Services.

Eric is a nationally renowned tax expert and author/commentator of IRS civil and criminal tax matters. Having lectured to more than 70,000 practitioners on civil and criminal tax topics, he is one of the nation's best known lecturers in continuing professional tax education. Eric has been recognized by Connecticut Super Lawyers in the field of Tax. Attorney Green is a past Chair of the Executive Committee of the Connecticut Bar Association's Tax Section and is a Fellow of the American College of Tax Counsel ("ACTC").

Attorney Green is a frequent lecturer on tax topics for many national organizations, including Insightful Accountant, CCH, the National Association of Enrolled Agents, the National Association of Tax Professionals, the ABA Tax Section and the Connecticut Society of Certified Public Accountants. Attorney Green has served as adjunct faculty at the University of Connecticut School of Law.

About Eric Green and Tax Rep Network

He is the author and lecturer of the IRS Representation Certificate Program with the University of Connecticut School of Business. Eric is a contributing columnist for Bloomberg Tax and has served as a columnist for CCH's Journal of Practice & Procedure. He is the founder of Tax Rep LLC which trains accountants and attorneys on building their own IRS Representation practices, and is the host of the weekly Tax Rep Network Podcast.

Mr. Green is the author of The Insider's Guide to IRS Offers, The Accountant's Guide to IRS Collection, The Accountant's Guide to Resolving Tax Debts, The Accountant's Guide to Resolving Payroll Tax Debts, and The Tax Rep Guide of Checklists, Letters and Forms. He is a contributing author for Advocating for Low Income Taxpayers: A Clinical Studies Casebook, 3rd Edition, and has also been quoted in USA Today, Consumer Reports, The Wall Street Journal's Market Watch, TheStreet.com, The Wall Street Journal and CreditCard.com.

The Tax Rep community can be found at:
https://TaxRepLLC.com

anchor

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Anchor created a fully autonomous billing system and close the cycle effectively with zero errors.It sends our your agreement to the potential client, follows up automatically to assure the agreement is signed and payment is made, and updates you every step of the way.

Eric was so impressed with it that Tax Rep Network has partnered with Anchor to automate all the representation and preparation retainer agreements and checklists. We have also made our pricing schedule available inside Anchor.

Anchor is FREE to use, they charge a $5 transaction fee on payments (which is how they get paid) and will put your onboarding new clients on autopilot!

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- https://www.sayanchor.com/taxrep

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NiceJob makes it super simple to build your online reputation, which is where your potential clients will be looking at you. Make sure that public face is as good as possible and bring in way more clients.Tax Rep went from seventy 5-star reviews to over 170 five-star reviews the first week we used NiceJob! Sign up and save 50% off your first three months as a TRN Supporter at the link below:

- https://start.nicejob.com/tax-rep-network

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We utilize this to make sure the W-2 wages being claimed by our corporate clients is in line with what the IRS will determine, and to date none of the RC Reports presented to the IRS during an audit has been challenged by the IRS!

Our clients pay between $500 - $750 per year to have the report run at the end of the year so we know the return is bullet-proof. This also creates a nice annuity for us as each corporate owner does this annually! Sign up and save $100 off the normal price for being a TRN supporter here:

- https://trn.rcreports.com/

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It is the cornerstone of Eric's Rep Practice and is a must for any serious tax professional. Get a two-week free trial and 10% discount on purchase with the following special codes:

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